



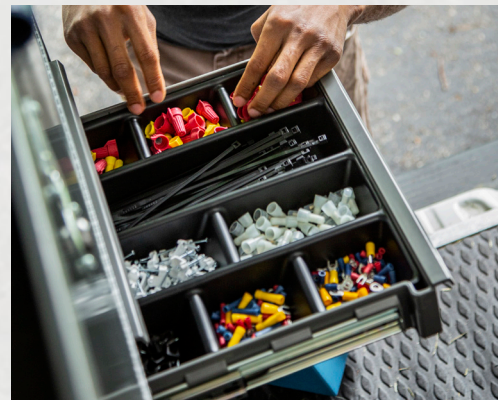
ADRIAN STEEL®

MARYLAND

**OUR MISSION IS TO HELP
KEEP YOU SAFE & MAKE
YOU MORE PRODUCTIVE**

**7600 Energy Parkway
Baltimore, MD 21226**

410.941.3737



adriansteelmd.com



ADRIAN STEEL®
Cargo Management Solutions for Commercial Vehicles

Certified Distributor



WELCOME TO ADRIAN STEEL OF MARYLAND

The best source for cargo van & pickup truck equipment sales, installation, vehicle interior design & service in the Baltimore area.

OUR PROMISE TO YOU

WHAT YOU CAN EXPECT FROM US



KNOWLEDGE

and expertise to understand your business and create a cargo management solution to meet your business needs.



SPEED

to respond fast and get you back out on the road quickly.



CUSTOMER SERVICE

to assist you and your business better than anyone in the industry.



QUALITY

installation experts certified by Adrian Steel to make sure your upfit performs at or above your expectations for the life of your vehicle.



**PORTABLE PARTS CASES (PPCS)
ARE PERFECT FOR ORGANIZING
SMALL PARTS AND ARE EASY TO
TAKE FROM YOUR VEHICLE TO
THE JOBSITE.**



WE CREATE SOLUTIONS THAT ADDRESS YOUR CHALLENGES

DO THESE CHALLENGES SOUND FAMILIAR?

I CANNOT FIND WHAT I NEED QUICKLY.

Spending more time than what is needed to locate that tool or consumable can cost you hours in wasted time. Let us help you quickly find your tools or consumables by designing a van upfit around your business.

I CLIMB IN AND OUT OF MY VEHICLE TOO FREQUENTLY.

The more you climb in and out of a van, the risk of injury from a slip, trip or fall increases. Let us help you organize your cargo to reduce climbing in and out of the van by half! We can create an upfit around your business that strategically locates your most used cargo near the doors so you don't have to climb in and out as often!

I'M TIRED OF MOVING THINGS TO GET TO THINGS.

Moving things to get to things wastes time and causes unnecessary fatigue. By creating a place for everything, we can help keep the aisle clear. This eliminates the need to move things around and also makes it safer to work in the back of the van.

I MAKE TOO MANY TRIPS FROM THE JOBSITE TO MY WAREHOUSE OR THE STORE FOR SUPPLIES.

Showing up to a jobsite and finding out you need a different part than what was anticipated is very common. How many times have you made a trip to the supply house to get that part only to find out later, it was in your van the whole time. This is added cost for you and your clients. When we help organize your van around your business, we can reduce those trips to and from the supply house.

YOU OR ONE OF YOUR EMPLOYEES HAVE BEEN INJURED FROM OVER REACHING OR CLIMBING ON BUMPERS/TIRES TO RETRIEVE TOOLS OR PRODUCTS.

Getting to ladders on top of a van or heavy tools from inside of the van puts you or employees at a greater risk of injury if you don't take precautions. We make products that either bring the cargo to you (Drop Down Ladder Racks) or find a home for that cargo to make it easier to access and reduce injuries.

Rethink Upfitting

We've developed a whole new experience designed around you and your business needs.

Step 1

LEARN THE CUSTOMER'S BUSINESS

A little time today will result in huge time savings for tomorrow. Tell us about your business so we can identify your current challenges, the tools and consumables you carry and the goals you have for your new upfit. With this information, we can start to create a solution tailored to your business.

Step 2

CREATE A SOLUTION

With your goals and current challenges in mind, we will make you more efficient while creating your solution. As a result, you will be more organized, have better inventory management and, most importantly, know where everything is.

Step 3

INSTALLATION

Get a professional installaton - you will get the most out of your Adrian Steel upfit in a fraction of the time it takes other upfit manufacturers. As a certified Adrian Steel distributor, Adrian Steel of Maryland is ready to get you in and back on the road.

Step 4

DELIVERY

We have the inventory you need on hand, so you can get back on the road in less time. Installation happens quickly, and as soon as we're done, your vehicle & upfit is delivered to you.

Step 5

FOLLOW UP

Take your newly upfitted vehicle back and let us know how it goes. We're not done with your upfit until you use it on the road and on the job. We want to make sure you get the results you expect. That's why we take time to follow up and validate your upfit after installation and delivery.





Visit Our Showroom!

Visit our 1500 square foot showroom with over 50 of our most popular types of cargo management products on display. Come see first hand the quality of our products and how the right combination designed around you and your business can help make you safer and more productive. Our experienced staff is happy to help and answer any questions.



Let us plan YOUR van!

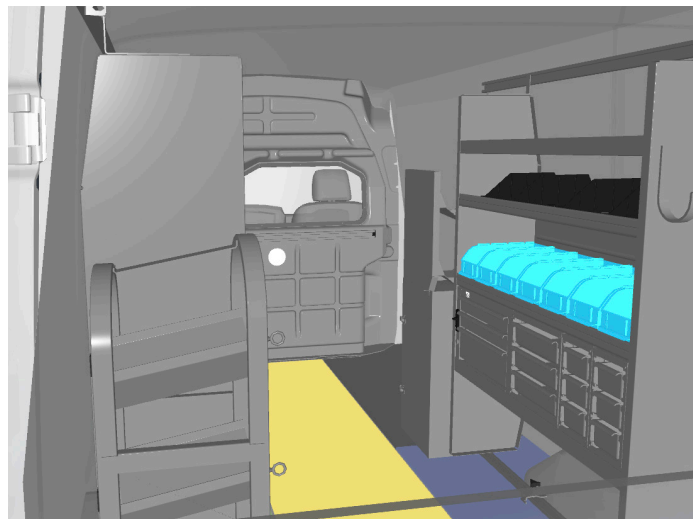
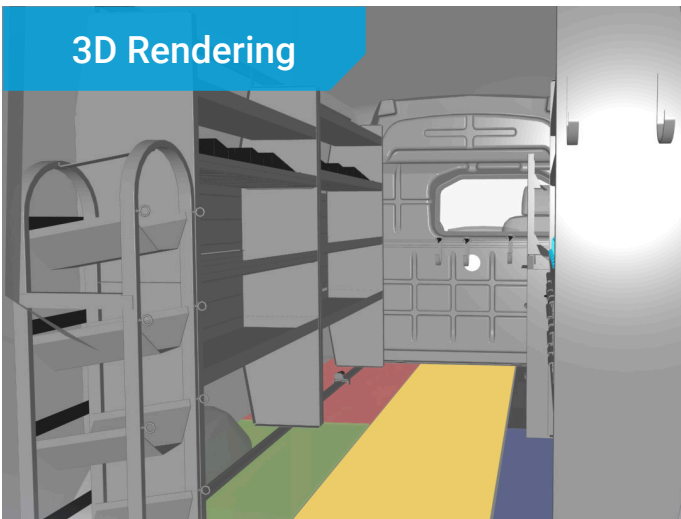
INTRODUCING

PLAN VAN

Powered by:

 **ADRIAN STEEL**
Cargo Management Solutions for Commercial Vehicles

3D Rendering



Reality



The Adrian Steel design app allows us to create a 3D layout of **YOUR** van, designed around **YOUR** business!

Available only at participating Adrian Steel distributors.

Step One

WE LEARN ABOUT YOUR BUSINESS

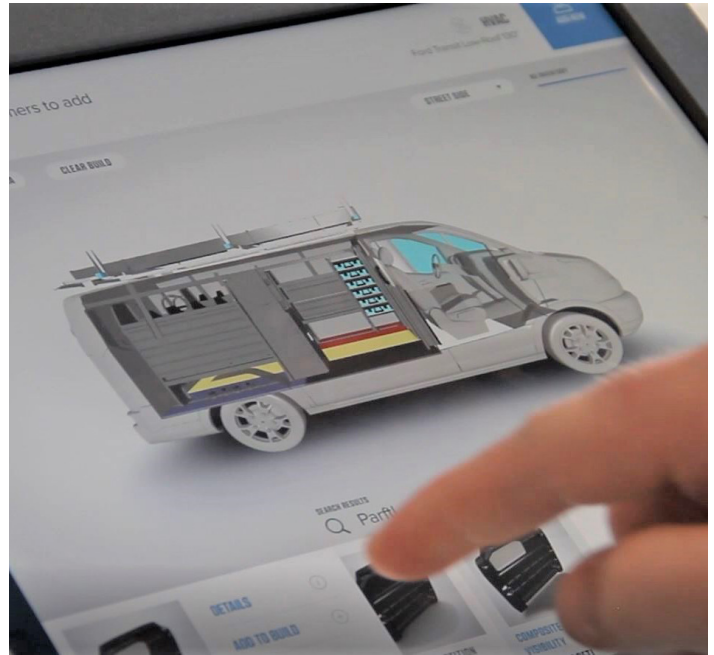
- What you do.
- What you carry.
- Where you need to put your cargo.
- What van will you be using?



Step Two

PLAN-YOUR-VAN

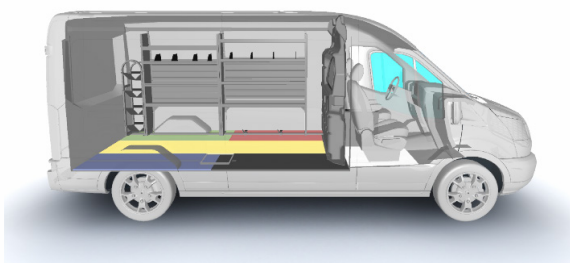
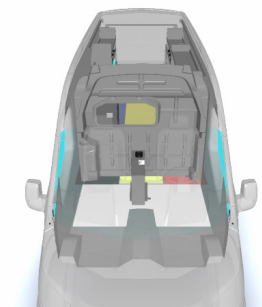
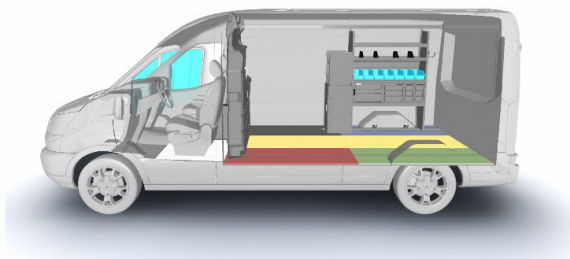
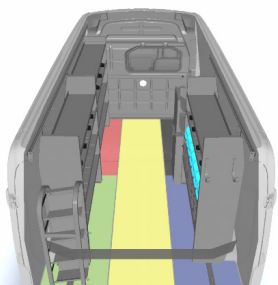
- Our experts will use the Adrian Steel Plan-A-Van app to layout your upfit.



Step Three

SEE YOUR VAN

- We will provide you with multiple 3D layouts and a product breakdown of your van so you know what you're getting to support your business.



BREAKDOWN

What's included in your custom solution

ITEM		QTY.
	3-DRAWER UNIT W/ LOCK, 18W X 12H X 12D	1
	3-DRAWER UNIT, 12W X 12H X 12D	1
	3-DRAWER UNIT, 6W X 12H X 12D	2
	CENTER CONSOLE	1
	COMPOSITE PARTITION W/ VISIBILITY	2
	END PANEL MOUNTING BRACKET, 7.5H X 2D	2

CUSTOM SOLUTIONS

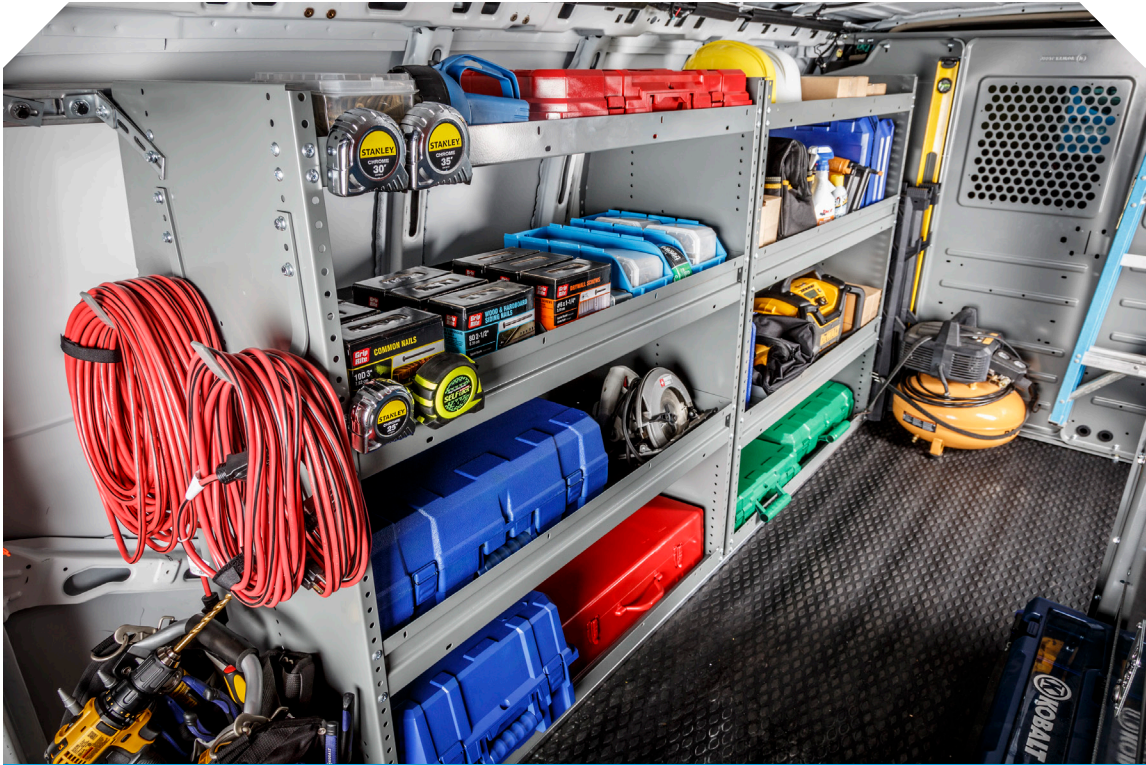


HVAC



PAINTER

CUSTOM SOLUTIONS



BUILDER



ELECTRICAL

CUSTOM SOLUTIONS



BULK DELIVERY



GENERAL DELIVERY

CUSTOM SOLUTIONS



AUTOGLASS



MAINTENANCE

CUSTOM SOLUTIONS



AUDIO / VISUAL



SATELLITE INSTALLATION

CUSTOM SOLUTIONS



PLUMBER



SECURITY

CUSTOM SOLUTIONS



LOCKSMITH



GAS UTILITY



Have a Pickup Truck?

We've got a solution for that too.

Truck Equipment & Accessories



Headache Racks
Running Boards



Hitches & Wiring
Bed Slides



Tool/Top Boxes
Ladder Racks



Tonneau Covers
Cargo Ties

Other Accessories & Electronics.



Inverters
Jotto Desks



Rear View Cameras
Floor & Wall Liners

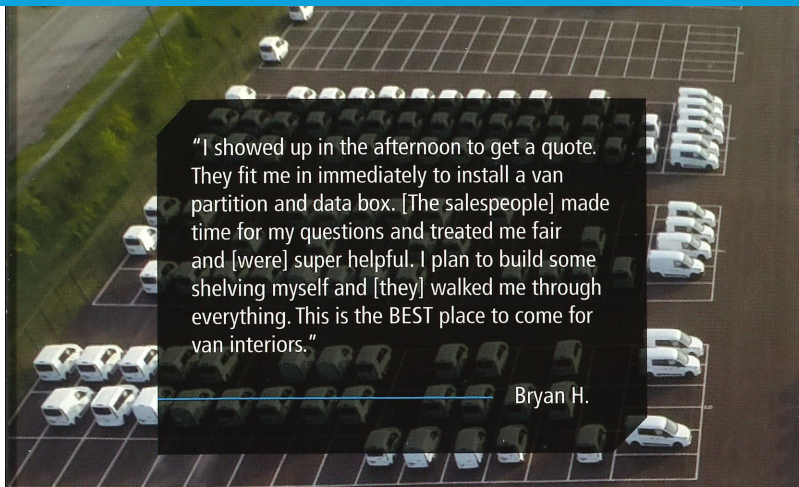


Puck Locks
Rear Ladders



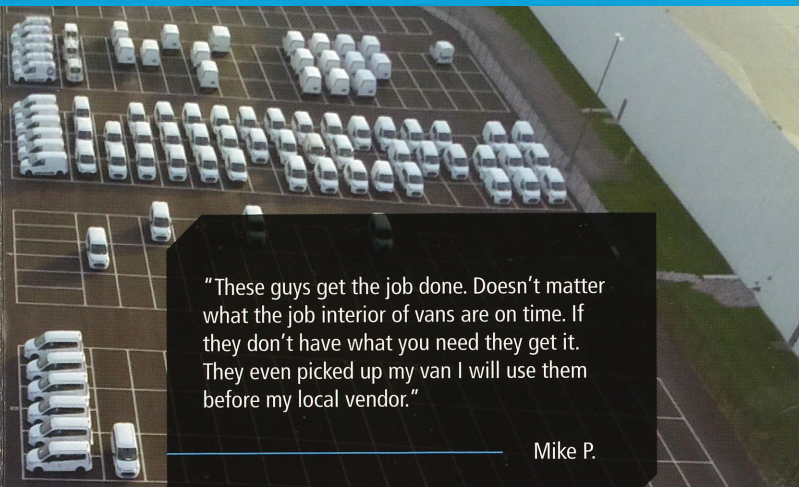
Interior & Exterior Lights
E-Trac

Bailment Pool.




"I showed up in the afternoon to get a quote. They fit me in immediately to install a van partition and data box. [The salespeople] made time for my questions and treated me fair and [were] super helpful. I plan to build some shelving myself and [they] walked me through everything. This is the BEST place to come for van interiors."

Bryan H.



"These guys get the job done. Doesn't matter what the job interior of vans are on time. If they don't have what you need they get it. They even picked up my van I will use them before my local vendor."


Mike P.



"I am now on the second commercial van interior at this business. The first one was for a new Nissan van. I called [Adrian Steel and they] found the file & was able to update me & contact the dealer to get the job done quickly & professionally.

I now have a new Ford Transit connect, the dealer did not offer the upfitting at the time of purchase. I called Adrian Steel [for] an estimate. I called back after reviewing the estimate & they have an option for pick up & delivery. The last van came back perfect & was awesome on both occasions. I think from my experience the complaints arise due the fact the car dealers are not familiar with their own upfit programs. Thank you Adrian Steel for great service."

Roger B.



"Great selection of products including mirrors and back up sensors! They have a large showroom with helpful people. Some of this stuff is really cool. All of it looks very durable too. Can't go wrong here!"

Mark C.

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